

Indigenous Development and Partnerships Reports, Publications and Projects

Wayne Dunn was an early pioneer on Indigenous partnerships for business and economic development. He was a key global leader in the 1990s helping to broaden the international perspective on indigenous development to include business and economic development.

He spearheaded an effort involving the World Council of Indigenous Peoples, United Nations Development Program, Inter-American Development Bank, Government of Canada and many others to foster productive partnerships between Indigenous Peoples from Canada and those from elsewhere in the hemisphere.

He was also a pioneer in facilitating productive relationships between Indigenous Peoples and the mining and petroleum industry. The reports cited below include many of the earliest reports and events in these areas.

<u>Report Title</u>	<u>Description</u>
<p>Assessment of Economic Development Opportunities for Afro-Latin Communities in the Atlantic Coast of Nicaragua [Link to Report]</p>	<p>December 2002</p> <p>This assessment of economic development opportunities available to Afro-Latin and Indigenous communities on the Miskito Coast of Nicaragua was commissioned in 2002 by the Inter-American Development Bank (IDB).</p> <p>The report includes a detailed socio-economic, political and capacity assessment of the region and the six targeted communities. The report outlines 20 specific project opportunities, 13 of which were deemed viable.</p>
<p>Aboriginal and Non-Aboriginal Partnerships: Building Blocks for Sustainable Community Development [Link to Report]</p>	<p>October 2001</p> <p>This report, which was commissioned by the Government of British Columbia, examines partnerships between Aboriginal and Non-Aboriginal partners in BC. The report outlines and analyzes ten specific case studies.</p> <p>The analysis is used to present a summary of lessons learned. Building on the findings of the report and the author's extensive national and international work on indigenous partnerships, a strategy is outlined to enable a more systematic and sustainable partnership development approach.</p>

<u>Report Title</u>	<u>Description</u>
<p>Cameco and Indigenous Development - Case Study [Link to Report]</p>	<p>September 2001</p> <p>A short case study outlining Cameco’s business relationships with Indigenous Peoples in northern Saskatchewan. At the time this was written Cameco, and the Saskatchewan Uranium mining industry, was a global leader in integrating indigenous business and economic development into the overall development of the mining industry in the region.</p>
<p>Indigenous Knowledge Transfer: An Exportable Product <i>Preliminary Research on Supply, Demand and Capacity Issues</i> [Link to Report]</p>	<p>February 2001</p> <p>This report, which was commissioned by the Government of Canada, is an analysis of Canadian Indigenous expertise in development and its applicability to support the development aspirations of Indigenous Peoples and traditional communities in the developing world.</p>
<p>The Changing Resource Development Paradigm: Maximizing Sustainable Local Benefits from Resource Development [Link to Report]</p>	<p>January 2001</p> <p>This report, which was commissioned by the Government of British Columbia, looks at global forces and issues that are changing the relationship between resource developers and local communities, including Indigenous Peoples.</p> <p>The report examines emerging trends and evolving global experiences and suggests ways that British Columbia can facilitate and enable communities to benefit more effectively from local resource development.</p>
<p>Experiences and Thoughts on Indigenous Business and Economic Development [Link to Report]</p>	<p>May 2000</p> <p>This paper was prepared as a background to a presentation on Indigenous economic development and indigenous business partnerships for an Indigenous economic development seminar in Ecuador.</p> <p>The paper presents case studies and examples of Indigenous businesses and suggests some possible strategies and tactics that could be helpful as Indigenous Peoples in Ecuador work to become more productively involved in their local, national and regional economies. The paper is intended to stimulate discussion only, it is not designed to be an in depth analysis of the subject.</p>

<u>Report Title</u>	<u>Description</u>
<p>Stepping Towards Self Sufficiency - an Indigenous Economic Development Plan for CONAP - Peruvian Amazon</p> <p>[Link to Report]</p>	<p>June 1999</p> <p>This report was published as part of the requirements of an ground-breaking Indigenous development project of the Inter-American Development Bank (IDB). The project, which was funded by the Canadian Trust Fund at the IDB, is understood to be the IDB's first project focused so directly on Indigenous business and economic development.</p> <p>The project was developed by Wayne Dunn, who was contracted by the IDB to design a program that would enable the IDB to undertake a focused Indigenous development project in Peru. The report outlines progress on the overall project and specifically details 14 commercial opportunities and 7 more general development opportunities.</p>
<p>Cameco Community and Indigenous Relations Report – 1998</p> <p>[Link to Report]</p>	<p>November 1998</p> <p>In 1998 (and possibly still today) Cameco's mining operations in northern Saskatchewan was one of the most advanced in the world in terms of its work with Indigenous Peoples and communities. The relationships spanned a range of productive, educational and philanthropic activities, including especially business and employment.</p> <p>The relationships were analyzed using WDA's Interaction Continuum®. The report outlines how Cameco had approached community and indigenous issues, what they were doing and what they could do to further systematize their successes and propagate them throughout their global operations.</p> <p>The report also discusses global trends and issues related to corporate/community/indigenous relationships and how they relate to Cameco's context. Cameco's innovation and leadership in working with remote Indigenous communities in northern Saskatchewan is a key factor in the strong Industry-wide social license enjoyed by the northern Saskatchewan Uranium industry today.</p>

<u>Report Title</u>	<u>Description</u>
<p>BP Venezuela Indigenous Relations: <i>Meeting the Challenge – Responsibly and Sustainably</i></p> <p>[Link to Report]</p>	<p>March 1998</p> <p>This report was prepared to assist BP Venezuela to work more effectively with the Warao Peoples of the Orinoco Delta, where BP had recently begun exploring.</p> <p>The report explores the current state of BP/Warao relationships and emerging challenges. It examines the current socio-economic state of the Warao, which was deplorable (not because of BP).</p> <p>The report set out a framework to enable BP to develop mutually beneficial and productive relationships with the Warao Peoples and also outlined a framework that would enable effective management of the relationship efforts.</p>
<p>Speaking notes for a Presentation to the Nordic Council of Ministers' Seminar on Indigenous Production and Trade</p> <p>[Link to Report]</p>	<p>January 1996</p> <p>A presentation that outlines the work undertaken during the 1994-96 period to try and put indigenous business and economic development on the international development agenda.</p> <p>In the early 1990s Indigenous issues were largely framed in terms of human rights and culture. This report summarizes some of the early work to move the donor and development community to also incorporate business and economic development and deal more effectively with economic marginalization.</p> <p>Wayne's work on this subject was a key motivator leading to the hosting of this Seminar and he worked closely with the organizers to coordinate participation and produce the event.</p>

<u>Report Title</u>	<u>Description</u>
<p>Aboriginal Business and International Trade – Canada’s Strategic Advantage (Discussion Paper) [Link to Report]</p>	<p>January 1995</p> <p>This discussion paper, authored by Wayne Dunn, discusses how Canadian Aboriginal businesses, with their unique networking potential and their experience with industrial development projects, can provide a strategic advantage to Canada’s international trade efforts.</p> <p>The paper, which foreshadows the emergence of the corporate social responsibility movement (using the term Development Technology as the term Corporate Social Responsibility had not yet been coined), argues that Canadian Indigenous experiences in Development can provide a strategic advantage to Canada’s international trade efforts in key sectors.</p>
<p>Report on OAS Round Table on Indigenous Trade and Development: Case Study of the Nicaragua-Meadow Lake partnership [Link to Report]</p>	<p>November 1995</p> <p>The Organization of American States (OAS) Round Table followed up on the UNDP Round Table and was organized to continue to educate and inform the international community on the potential of indigenous partnerships and trade, and to showcase the recently formed partnership between the Meadow Lake Tribal Council of Canada and the Miskito Indian development organization CIDESA, of Nicaragua.</p> <p>The session, which was held at OAS Headquarters in Washington DC, and was organized and chaired by Wayne Dunn, brought together a broad range of indigenous development practioners, policy makers, international experts and indigenous peoples from throughout the Americas.</p> <p>The discussion focused on the potential for Canadian indigenous development expertise to provide technical assistance and support to indigenous peoples elsewhere in Latin America with particular focus on the Meadow Lake/Miskito partnership.</p>

<u>Report Title</u>	<u>Description</u>
<p>Indigenous Partnership in Action <i>– Report on International Workshop on Indigenous Partnerships for Trade and Development</i> [Link to Report]</p>	<p>September 1995</p> <p>This report presents the results of one of the first ever Canadian events focused on international Indigenous business and economic development.</p> <p>It was organized by Wayne Dunn as part of a national conference of CANDO. Events leading up to the workshop included hosting a mission of Latin American Indigenous leaders who visited Ontario, New York state, Manitoba and Saskatchewan.</p> <p>The mission, which was also organized by Wayne Dunn, directly led to the partnership between the Miskito Indians of Nicaragua and the Meadow Lake Tribal Council to explore forestry and development partnerships.</p> <p>he workshop, which was Chaired by Chief Phil Fontaine (then Grand Chief of the Assembly of Manitoba Chiefs) produced 11 specific recommendations which helped to guide Canada and the international community’s work on international indigenous economic development in subsequent years.</p>

<u>Report Title</u>	<u>Description</u>
<p>Indigenous Partnership Opportunities Report [Link to Report]</p>	<p>March 1995</p> <p>This report, which was commissioned by the United Nations Development Program as part of its preparatory work for the Decade of the World’s Indigenous Peoples, provides a sectoral and project overview of indigenous partnership opportunities in the Americas.</p> <p>It contains preliminary information on forty-nine opportunities for international indigenous partnerships from 9 countries (Argentina, Belize, Chile, Guatemala, Guyana, Honduras, Nicaragua, Panama and Venezuela). They cover a range of sectoral opportunities including fisheries, mining, forestry, petroleum, agriculture, crafts, manufacturing, institutional development, training, education, etc.</p> <p>he purpose of the report is to;</p> <ul style="list-style-type: none"> • Provide initial information on specific opportunities for inter-indigenous partnerships • Stimulate discussion on possible partnerships • Provide information on the breadth and range of possible inter-indigenous partnerships • Stimulate thinking on the potential impact of inter-indigenous partnerships <p>The report is not meant to be all inclusive, but simply to identify specific opportunities and give an indication of the scope and breadth of opportunities available for inter-indigenous partnerships. The report was tabled at the Indigenous Peoples of the Americas Partnership Conference on Trade and Development in Latin America and the Caribbean, in Belize City, Belize, March 22-25, 1995.</p>
<p>Report on Indigenous Development and the Prime Ministerial Trade Mission to Argentina, Chile and Brazil [Link to Report]</p>	<p>January 1995</p> <p>This report summarizes the Indigenous Development aspect of the Prime Minister’s Trade mission to South America. The report, and the participation of Wayne Dunn as the Economic Development Advisor to the President of the World Council of Indigenous Peoples is significant. This is believed to be the first time that Indigenous economic development was included as an aspect of a Prime Ministerial Trade Mission.</p>

<u>Report Title</u>	<u>Description</u>
<p>Indigenous partnerships For Self Sufficiency: Preliminary Report on the Central American Scoping Mission [Link to Report]</p>	<p>October 1994</p> <p>This is the first known report on the concept of business and economic collaboration between Indigenous Peoples in Canada and those in developing economies.</p> <p>It was written by Wayne Dunn, who was mission leader and principle architect of the concept, after an initial scoping mission to Latin America (Belize, Nicaragua, Guatemala and Panama) as part of his work to help the UNDP develop new themes and approaches for the Decade of the World's Indigenous Peoples.</p> <p>The scoping mission was designed to test a thesis; that there is interest in and opportunities for North/South Indigenous Partnerships for Self Sufficiency. Meetings were held with 194 individuals, representing 78 organizations (57 Indigenous) during the 23 day mission. The report outlines the mission and makes a number of specific recommendations.</p>
<p>UNDP Round Table on Indigenous Trade and Development [Link to Report]</p>	<p>October 1994</p> <p>In October 1994 the concept of an international round table on Indigenous production and trade was considered ground-breaking. The UNDP, as part of its preparations for the Decade of the World's Indigenous Peoples, engaged Wayne Dunn to assist with the development of program and project ideas.</p> <p>The concept of Indigenous trade and partnerships between Indigenous peoples in Canada and those in Latin America, to enable the sharing of development accomplishments and challenges, as well as facilitate direct economic collaboration, emerged as an area of intense interest to Latin American Indigenous Peoples and their leaders.</p> <p>The UNDP Round Table on Indigenous Production and Trade was held at the Inter-American Development Bank in Washington, DC. It brought together Indigenous Leaders, Indigenous development experts, UNDP and IDB Officials as well as many other stakeholders. The report summarizes the proceedings and findings of the Round Table and contains concrete recommendations for moving forward on the Indigenous Trade and Development Agenda</p>

Wayne Dunn – Indigenous Development Project Experience

Wayne Dunn has over two decades of global project experience in the area of Indigenous Peoples and development. This experience includes:

- Project Director to prepare a ground breaking program (Indigenous Peoples Partnership Program) to enable the CIDA/Govt. of Canada to more effectively support the socio-economic development of Indigenous Peoples in Canada and throughout Latin America and the Caribbean. (2000-2001)
- Co-Project Director for Aboriginal Joint Venture Seminars in Northern BC – worked with the BC Northern Development Commission (and Westcoast Strategic Planning) to design and host two seminars, which focused on developing business and economic relationships between indigenous and non-indigenous partners. These seminars, which were held in Fort St. John and Terrace, brought indigenous and non-indigenous people together for two days to identify mutually beneficial opportunities and develop strategies and action plans for developing them. (2000)
- Project Director and mission leader for a groundbreaking mission to survey Central American indigenous interest in inter-indigenous partnerships and identify specific opportunities. This 1994 mission, which was co-financed by the UNDP, PRODERE (Italian govt.), CIDA and Aboriginal Business Canada, resulted in three inter-indigenous partnership agreements. (1994)
- Project consultant/senior advisor to the UNDP/RBLAC Indigenous Peoples Development Program (preparatory). Key responsibilities included integrating inter-indigenous partnerships into the project concept, communications and overall strategic development. (1994-95)
- Project director and author of the first ever Inter-Indigenous partnership opportunities report. This report identified and developed action plans for 49 partnership opportunities in nine Latin American countries. (1994-95)
- Co-coordinator of two international indigenous partnership conferences which brought together indigenous peoples from the Americas to discuss and develop inter-indigenous partnership opportunities. (1994-95)
- Consultant/advisor to the FAO supported Latin American and Caribbean Food Security movement with responsibility to assist with integrating indigenous development into the process. As a result of this work, Wayne was a signatory to the Latin American and Caribbean Declaration on Food Security. (1994-95)
- Consultant to Guyana UNDP to organize a national Amerindian meeting to discuss indigenous development and inter-indigenous partnerships. (1995)
- Consultant to CIDESA, a Miskito Indian owned company from Nicaragua, to assist them to identify inter-indigenous partnership opportunities and strategic partners, and negotiate partnership agreements. This work resulted in the formation of two specific partnerships; one with the Meadow Lake Tribal Council to develop forestry opportunities and one with the Makivik to develop fisheries opportunities. (1994-96)
- Consultant to CONAP, a Peruvian national indigenous organization, assisting with development strategies and inter-indigenous partnerships. (1997-99)

- Advisor to the Assembly of First Nations (Canada) on international indigenous partnerships and development. (1999-2000)
- Founding Co-Chair of the Council for the Advancement of Native Development Officers' (Canada) Standing Committee on International Indigenous Trade and Development. (1995)
- Project Director to organize and host an international Round Table on Indigenous Trade and Development at the Organization of American States in Washington. (1995)
- Project consultant for the organization and hosting of an Inter-American Development Bank/UNDP Round Table on International Indigenous Trade and Development. (1994)
- Project consultant/advisor for the organization and hosting of UNDP seminar on Indigenous Development. (1994)
- Consultant/advisor to the Nordic Council of Ministers for the organization of a Seminar on Indigenous Production and Trade (1995-96)
- Assisted the government of Canada to develop language and include the issue of indigenous collaboration in a Canada Mexico declaration that was signed at the time of the Mexican President's visit to Canada. (1996)
- Project Director to review operations and prepare an organizational re-engineering strategy and management framework to assist BP Venezuela to work more effectively with Indigenous Peoples in their Venezuelan operations (1998)
- Project Consultant/Working Group Member to develop a commercialization and re-engineering strategy for the National Aboriginal Business Development Program (a subvented agency of the Govt. of Canada). (1994)
- Project Director to assist a Nicaraguan indigenous organization to commercialize and re-engineer the organization, identify income generation opportunities and develop a financial re-engineering strategy to focus support from multiple international donors to implement the organization's financial and commercial self-sufficiency strategy. (1996)
- Co-Project Director to assist the Confederation of Amazon Nations of Peru and the Inter-American Development Bank to partially commercialize and identify income generation opportunities and create business development strategies for Indigenous Peoples in the Peruvian Amazon region. (1999)
- As a consultant to Aboriginal Business Canada, assisted over 150 public and private businesses and organizations in rural and northern Canada to commercialize. Provided advice and support for re-engineering, operations, modernization, financing, marketing, product development and other management and operational functions. (1992-94)
- Project Director for a UNDP initiative to identify income generation and commercialization opportunities and recommend strategic development approaches for indigenous economic development in ten countries. (1994-95)
- Project Consultant to Aboriginal Business Canada (a subvented agency of the Govt. of Canada) to assist Inuit organizations to identify income generation opportunities and commercialize numerous projects and activities. (1992-94)
- Senior Advisor on business, trade, commercialization and economic development to the President of the World Council of Indigenous Peoples (1994-1996).

- Project Director to assist Indigenous Peoples in northern rural areas of Saskatchewan and Manitoba to identify income generation opportunities and facilitate rural economic and business development. (1987-89)
- Co-Project Director to re-engineer the Confederation of Amazon Nations of Peru to develop the organization's financial self-sufficiency strategy and to increase business and small-scale industrial development in the Peruvian Amazon region. (1999-2001)
- Project Director to coordinate an international Round Table meeting focusing on increased Indigenous entrepreneurship through participation in business (rural and small scale industry), trade and economic development, at the Organization of American States headquarters in Washington, DC. (1994)
- Project Director for several international missions on increasing Indigenous People's entrepreneurial activities through business (rural and small scale industry), trade and economic development. (1994-96)
- Project Director to organize and coordinate an international conference on Indigenous entrepreneurship and business (rural and small scale industry), trade and economic development. (1996)
- Project Director to assist the Miskito Indians (Nicaragua) to identify income generation opportunities and develop and implement a strategy to increase entrepreneurship and local participation (business and employment) in forestry, fishing and other resource-based industries. (1994-96)
- Project Director to prepare three Indigenous development projects to support business and economic development for Indigenous Peoples in Peru. (1999)

For additional information please contact

Professor Wayne Dunn

wayne@csrtraininginstitute.com

Tel +1.250.701.6088